Award of Wheel-Trans Taxi Service Contracts

FEBRUARY 25, 2020
Purpose of Board Report

1. Award Service Contracts for:
   - Accessible Taxi Distance-Based Service
   - Sedan Meter-Based Taxi Service

2. Authorize Amendments to Increase Current Upset Limit for the:
   - 4 Current AT Contracts by $5.5M
   - 2 Current Sedan Contracts by $7M

3. Delegate Authority to CEO to Allocate Increases Current Contracts
RFQ Procurement Timeline (Part 2)

Fairness Monitor Audited Process

- **Nov 2019**: RFQ Posting AT & Sedan Communicated to all Stakeholders
- **Dec 2019**: Sedan RFQ Posted on MERX
- **Jan 2020**: Quotation Evaluations
- **Feb 2020**: Final Evaluations (M&P, Fairness Monitor & 3 WT Staff)
- **Mar 2020**: Recommendation to Award
- **Apr 2020**: Board Meeting to Award
- **May-June 2020**: Upset Limit Increase Request – Current Contracts (For Transition)

Transition to Start New Contracts

Contract Award and Implementation (Q2-2020)
Evolution of AT Cost per Km – Over Contracts

2013 $3.34
2014 $3.43
2014 $3.21
2015 $3.30
2016 $3.35
2017 $3.38
2018 $3.45
2019 $3.51
2020 $3.66

Previous Contract
Minimum Guarantee - Fixed Monthly
(2008-2014 Half Year)

Current Contract – Floor & Ceiling on Bid Competition
(2014-2020)

Contract Change
July 2014

NEW Contract - Market Base
Competitive Bidding
Budgeted Scheduled Cost – 2019 Overview

➤ Total Customers Carried 2019
   • 4.06 Million

➤ Bus Cost of Delivery – Utilizing 270 Buses
   ➤ Cost $51.86 per passenger (1)

➤ Total Taxi Cost of Delivered – Utilizing 3,000 AT & Sedan
   ➤ Average Cost: $23.28 per passenger

(1) Note: This Does Not Include Capital Costs (Facility, Expanded Control Centre and Bus Procurement)
Accessible Taxi Procurement Award

Request to Award up to 5 Service Contracts
- Evaluation Members – M & P Staff, 3 WT Staff & Fairness Monitor
- Procurement Process – Evaluation Criteria
  - Meet Pass/Fail Requirements
  - 60% Qualitative and 40% Pricing

Highest Total Overall Rating – Successful Bids Awarded to:
- Associated Toronto Taxi-Cab Co-Operative (Co-Op)
- 1145659 Ontario Limited (Checker Taxi)
- 2605881 Ontario Inc. (Royal Taxi)
- 1210670 Ontario Inc. (Scarborough City Cab)
- Beck Taxi Ltd. (Beck)*
  (* = New to AT Contracts

Total Upset Limit (Total AT Contracts) – 5 Year Contract + Two (1 yr.)
- $255,000,000
Sedan Taxi Procurement Award

- Request to Award up to 3 Service Contracts
  - Evaluation Members – M & P Staff, 3 WT Staff & Fairness Monitor
  - Procurement Process – Evaluation Criteria
    - Meet Pass/Fail Requirements
    - 60% Qualitative and 40% Pricing
- Highest Overall Rating – Successful Bids Awarded to:
  - Associated Toronto Taxi-Cab Co-Operative (Co-Op)
  - 1210670 Ontario Inc. (Scarborough City Cab) (*)
  - Beck Taxi Ltd. (Beck)
    (*) = New to Sedan Contract JV
- Total Upset Limit (Total Sedan Contracts)- 5 Year Contract + Two (1)yr.
  - $147,000,000
Transition to New Contracts

March
- Commercial Compliance
- Securities (Letter of Credit, Bond)
- Driver Workforce Acquisition
- Vulnerable Sector Screening (Drivers and Staff)
- Training (All variations – Accessible and AODA)

April
- Call Centre Setup and Training on WT Software Systems
- Dispatch Office – Training and Technical Integration
- Non-Disclosure Agreements
- Presto Infrastructure and Training
- ML&S Confirmation of Drivers and Vehicles in Good Standing

May
- Standard Business Attire
- Licensed Driver and Taxicab Inspection & Authorization for Work
- Vehicle Inspections, Branding and Authorization
- Start of Service (May 31 2020 – AT, June 16, 2020 – Sedan)
Service Contracts

QUESTIONS?